

For Immediate Release

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PacificComp Appoints Agency Relations Manager

Chris DeSales to Drive Partnership Strategy with Brokers in California Workers' Compensation Market

Agoura Hills, CA – July 26, 2010 – Pacific Compensation Insurance Company (PacificComp), the California workers' compensation specialist, today announced the appointment of Chris DeSales to the position of agency relations manager.

In this capacity, DeSales will manage PacificComp's growing team of agency relations representatives, who work to establish, build, and maintain relationships with producer partners. His team members serve as hands-on advocates, who help producer partners to grow their workers' compensation business, facilitate greater ease in doing business with PacificComp, and interface with internal departments, such as underwriting, on the partner's behalf. DeSales reports to Jon Siglar, vice president and chief sales and field services officer.

DeSales has more than 30 years of experience with agents and brokers in the California workers' compensation insurance market. He formerly served as the director of collectively bargained workers' compensation programs at Majestic Insurance, where he worked with independent agents and brokers throughout California, as well as with organized labor, program administrators, and regulators. Prior to this position, DeSales was the director of business development at SeaBright Insurance Company and national director of business development for Kemper Employers Group.

“Since deciding to distribute workers’ compensation coverage exclusively through brokers, we made a considerable investment in state-of-the-art technology to transform PacificComp into a company that will meet the needs of our broker partners quickly, efficiently, and professionally,” said James E. Little, president and CEO of PacificComp. “We’re proud of the systems we have developed, but this will always be a business built on personal relationships. That’s why having Chris join our team as agency relations manager is so important. Given his excellent relationships with producers throughout the state and his extensive knowledge of the workers’ compensation system, Chris will take the lead on developing our producer partnerships.”

“It’s an exciting time to join PacificComp,” said DeSales. “Their executives have shown leadership in the California workers’ compensation marketplace for decades. After reaching out to understand producer needs, PacificComp developed a multi-million dollar producer portal system, will offer an attractive commission structure, and provide unparalleled expertise and services to help producers grow their workers’ compensation line of business. This makes PacificComp the right partner for California workers’ compensation, providing the greatest value in terms of efficiency, growth, and profitability.”

About Pacific Compensation Insurance Company

Pacific Compensation Insurance Company (PacificComp), formerly Employers Direct Insurance Company, is a specialty writer of workers’ compensation insurance. Based in Agoura Hills, we provide workers’ compensation insurance coverage exclusively through brokers for California companies. Founded in 2002, the company leverages the latest technology to provide broker partners with 24/7 access and unprecedented convenience to efficiently close, retain, and renew more business. PacificComp is a wholly owned subsidiary of Alleghany Corporation (NYSE: Y). For more information, visit us online at www.pacificcomp.com.

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